

Global Alliance for Improved Nutrition

Job title:	Cluster Lead (Targeted Dietary Improvement Programs), Program Services Team (PST)		
Classification:	B7	Direct reports:	1 - 5
Work location	Any GAIN office location	Travel required:	Up to 40%

The Global Alliance for Improved Nutrition (GAIN) is a Swiss-based foundation launched at the UN in 2002 to tackle the human suffering caused by malnutrition. Working with both governments and businesses, we aim to transform food systems so that they deliver more nutritious food for all people. In particular, we aim to make healthier food choices more desirable, more available, and more affordable. GAIN's mission is to advance nutrition outcomes by improving consumption of nutritious and safe food for all people, especially the most vulnerable to malnutrition.

DESCRIPTION
<p>Overall purpose</p> <p>GAIN's Programme Services Team (PST) supports the design, resourcing and implementation of programmes and projects which are technically sound, aligned with GAIN's corporate strategy, and meet the needs of vulnerable populations. These programmes include purposeful consideration of: the enabling environment, access to nutritious foods, and generating appropriate demand.</p> <p>Under the technical and managerial oversight of the Director, Program Services, Cluster Directors work closely with Programme Leads, country teams, Policy & External Relations, Knowledge Leadership, and Finance. They have primary responsibility to lead on programming outside of GAIN country office locations and coordinate technical support to GAIN country office programmes. They hold a key outward facing role as GAIN ambassadors to partners, donors and beneficiaries, representing excellence in GAIN programming. They help galvanize donor support and provide a critical link between country operations and programming on resource mobilization.</p> <p>The Targeted Dietary Improvement Programmes cluster comprises GAIN's programmes and projects on Better Diets for Children (Infant and Young Child Feeding), Adolescent Nutrition, and Workforce Nutrition.</p>
<p>Tasks and responsibilities</p> <p><u>Global leadership (30%)</u></p> <ul style="list-style-type: none"> • In existing global fora, contribute strategic direction and good practice to build strong evidence-based innovations leading to programmes that address challenges and fill gaps in food systems • Convene events that shape the strategic direction for nutrition, create an environment for technical discussions among relevant partners for collective impact

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- Provide expertise and experiences to nutrition policy/strategy and guideline formulation in the nutritious food space
- Support development of good practice material, its dissemination and a visibility plan for GAIN's programmes
- Periodically organize learning events for GAIN staff, and share news of its programmes
- Support delivery of a dissemination and visibility plan (incl. by leading on dissemination workshops, manuscripts, publications, blogs, white papers, articles, factsheets, brief), (alongside KL and Comms, and CO where relevant)
- Internal communications within GAIN on programme progress and results

Deepen GAIN's programmatic strategy (15%)

- Finalize GAIN's programmatic strategy on Better Diets for Children
- Help build links and complementarity between programmes and clusters
- Provide guidance to GAIN country teams on strategy development, state of the field, and positioning of GAIN
- Keep up to date with programmatic advances in food systems, synthesizing and sharing with other team members as appropriate
- Proactively seek input from experts in the field

Support design (for all projects) and delivery, lead on projects in non-GAIN office countries and support for GAIN office projects (30%)

- Constantly emphasize key GAIN design parameters (impact, scale, and sustainability), promoting innovative, customer-focused, and high value-for-money solutions
- Support design process in GAIN countries and provide technical know-how to deliver strategically relevant, sound and feasible project design
- Contribute and in some cases sign off on donor reports
- Implement GAIN global activities for funded projects: identify technical networks, strategic partnerships, forums etc., where GAIN needs to play a strategic role
- Implement country level activities in countries without GAIN presence: a) provide technical assistance and course correction guidance; b) financial oversight and discipline. Support these activities in countries where GAIN has presence.

Fundraising (25%)

- Raise new funding for GAIN's programs and promote GAIN's reputation with donors
- Significantly contribute to RM offering pipeline and improve fundraising success rate
- Provide technical support to major bids for multi-country / multi-sectoral proposals and strategic donors

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- Lead and contribute to the development of proposals for new funding, including authoring text
- Identify new and existing donors and regularly meet with them to canvass for new business and report back on existing funded work
- Identify new channels of funding (foundations, UHNWI)

Create and maintain a high-performing staff

- Mentor Programme Leads and ensure they are empowered and growing into leaders within the organization and externally
- Support the recruitment of key technical staff
- Champion and demonstrate GAIN's values

Key organizational relationships

- Reports to the Director, PST
- Programme Leads for Better Diets for Children and Adolescent Nutrition (direct reports) and Workforce Nutrition (indirect reporting relationship)
- Country Directors
- Policy & External Relations Team
- Director, Knowledge Leadership

JOB REQUIREMENTS

Competencies

- Strong knowledge of nutrition and food systems preferably related to children
- Ability to develop and implement strategies which bring about changes in policy, funding or practice
- Strong managerial skills (people and project management)
- Acute sensitivity to political drivers of development policy
- Outstanding communication skills in multicultural, multi-lingual environments. Ability to present to large audiences with authority
- Outstanding writing skills, with proven ability to adapt materials for internal and external audiences.
- Flexible, goal oriented and willingness and ability to travel regularly and widely

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Experience

- At least 10 years of relevant leadership experience
- Strong track record in resource mobilization for multi-million-dollar donor-funded projects
- Strong track record managing project teams of at least five individuals
- Strong track record of problem-solving and identifying creative solutions to complex issues
- Experience of engaging with business for social purpose

Education

- Master's degree or higher in relevant area, e.g. international relations, public health, nutrition, business administration, public policy, etc.

WHAT GAIN OFFERS

- Flexible working hours
- Friendly working environment
- Professional development opportunities