

Global Alliance for Improved Nutrition

Job title:	Cluster Lead, Supply Chains for Nutritious Foods
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Classification:	B7	Direct reports:	1 - 5
Work location	As Advertised	Travel required:	Up to 25%

The Global Alliance for Improved Nutrition (GAIN) is a Swiss-based foundation launched at the UN in 2002 to tackle the human suffering caused by malnutrition. Working with both governments and businesses, we aim to transform food systems so that they deliver more nutritious food for all people. In particular, we aim to make healthier food choices more desirable, more available, and more affordable. GAIN's mission is to advance nutrition outcomes by improving consumption of nutritious and safe food for all people, especially the most vulnerable to malnutrition.

DESCRIPTION
<p>Overall purpose</p> <p>GAIN's Programme Services Team (PST) supports the design, resourcing and implementation of programmes and projects which are both technically sound and aligned to GAIN's corporate strategy in order to meet the needs of vulnerable populations.</p> <p>Part of GAIN's solution is to address issues of both supply and demand; working in partnership with the private sector as well as government and civil society.</p> <p>The Supply Chains for Nutritious Foods cluster is GAIN's centre of expertise on Small and Medium Enterprises (SMEs) in nutritious food value chains. It supports <u>technical assistance</u> for SME development, development of <u>financial services</u> for SMEs ('Nutritious Foods Financing'), and <u>advocacy</u> for SMEs including the SUN Business Network. It also supports a number of other projects seeking to develop specific nutritious food value chains. The Cluster has well-developed procedures and a strategy that means it is poised to launch an exciting new suite of projects.</p> <p>As a Cluster Lead at GAIN, the role holder will support a number of different programmatic areas, ensuring synergies are fully developed to maximise the effectiveness of technical leadership that is delivered within the organisation.</p>

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Tasks and responsibilities

Global leadership

- Develop new, and foster existing, relationships with relevant global stakeholders in this space
- Contribute strategic direction and good practice globally to strengthen Small and Medium Enterprises (SMEs) in nutritious food value chains
- Support development of good practice material, its dissemination and a visibility plan for GAIN's programmes

Deepen GAIN's programmatic strategy

- Support GAIN's SUN Business Network (SBN) Coordinator to deliver the next phase of this global programme
- Help build links and complementarity between programmes and clusters
- Provide guidance to GAIN country teams on strategy, state of the field, and positioning of GAIN, drawing on input from global leaders in the field

Support design and delivery of GAIN programmes

- Identify technical networks and foster strategic partnerships
- Constantly emphasize key GAIN design parameters (impact, scale, and sustainability), promoting innovative, customer-focused, and high value-for-money solutions
- Support design process in GAIN countries and provide technical know-how to deliver strategically relevant, sound and feasible project design
- Contribute to donor reporting
- Periodically organize learning events for GAIN staff

Fundraising

- Raise new funding for GAIN's programs and promote GAIN's reputation with donors
- Identify new channels of funding

Create and maintain a high-performing staff

- Work with direct reports to establish and regularly follow up on performance objectives and goals.
- Mentor Programme Leads and other staff and ensure they are empowered and growing into leaders within the organisation and externally
- Support the recruitment of key technical staff in both programme and support offices
- Champion and demonstrate GAIN's values

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Key organisational relationships

- Reports to the Director, PST
- Programme Leads within the Cluster
- GAIN Country Directors and other senior leaders

JOB REQUIREMENTS

Competencies

- Respect
- Foster Teamwork
- Results Focus
- Creativity and Innovation
- Commitment and Accountability
- Managing and Developing Others
- Act as a Role Model
- Entrepreneurial drive
- Creative problem solver
- Strong managerial skills (people and project management)
- Outstanding communication skills in multicultural, multi-lingual environments

Experience

- Private sector leadership role (preferably SME)
- Successful track record of designing and managing multi-million-dollar projects with rigorous reporting requirements
- Engagement with multiple programmes that support large numbers of SMEs (small- and medium-sized enterprises), preferably in low- and middle-income countries
- Direct and indirect management of project teams of at least five individuals; ability to manage senior and technical advisers and consultants
- Work experience in Africa
- Experience raising donor funding for SME support – desirable

Education

- Master's degree or higher in relevant area, e.g. business administration, economics, public policy, etc, or equivalent and relevant work experience

Other requirements

- Fluency in English, both spoken and written
- Fluency in a second language relevant to a GAIN country desirable

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WHAT GAIN OFFERS
<ul style="list-style-type: none">• Flexible working hours• Friendly working environment• Professional development opportunities