

The Global Alliance for Improved Nutrition

Job title:	Senior Project Manager, Commercialization of Biofortified Crops
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Classification:	C5 – Senior Project Manager	Direct reports:	1 - 5
Work location	New Delhi, India	Travel required:	Up to 50%

The Global Alliance for Improved Nutrition (GAIN) is a Swiss-based foundation launched at the UN in 2002 to tackle the human suffering caused by malnutrition. Working with both governments and businesses, we aim to transform food systems so that they deliver more nutritious food for all people. In particular, we aim to make healthier food choices more desirable, more available, and more affordable. GAIN's mission is to advance nutrition outcomes by improving consumption of nutritious and safe food for all people, especially the most vulnerable to malnutrition.

DESCRIPTION
<p>Overall purpose</p> <p>In 2018 GAIN and HarvestPlus entered into a partnership with a shared ambition to expand coverage of biofortified nutrient dense foods to at least 200 million consumers initiating activities in six targeted countries where malnutrition is most pervasive. The focus will be on biofortified varieties of six highly promising crops, developed by HarvestPlus and its partners. These crops form the frontline cluster of sentinel nutritious staple crops to be considered for commercialization at scale by the partnership.</p> <p>GAIN and HarvestPlus have each developed products, technologies and delivery tools that have demonstrably improved diet quality for hundreds of millions in low income communities. The partnership focuses on expanding reach and coverage of biofortified nutrient-enriched crops to consumers via market channels, with a heavy emphasis on commercialization of both seed, and crops as ingredients into the food system.</p> <p>GAIN is seeking a Senior Project Manager, Commercialization of Biofortified Crops in India for this exciting engagement. The role holder will lead the implementation of the project on the Commercialization of Biofortified crops in India and fulfill the vision of bringing biofortified products to scale under the partnership of GAIN and HarvestPlus.</p>
<p>Tasks and responsibilities</p> <ul style="list-style-type: none"> • Lead the implementation of commercialisation of biofortified crops in India, to ensure impact, scale, and sustainability in strategically selected geographies and for a defined basket of biofortified crops • Identify new partners for GAIN to collaborate with for impact and scaling up existing commercialization efforts for two focus crops • Ensure that all project activities are completed in coordination and concert with HarvestPlus counterparts in India • Contribute country and GAIN specific information for donor reporting • Work closely with GAIN's Knowledge Leadership and HarvestPlus' MEL groups to ensure monitoring, evaluation and learning takes place within the commercialization activities • Represent the GAIN/HarvestPlus commercialization partnership at national technical meetings and workshops • Contribute towards the development of new business opportunities for GAIN and HarvestPlus to generate additional funding for the commercialization of biofortified crops in India

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- Supervise the convening, facilitation and associated documentation of project governance (QUAD) teams and provide guidance and strategic recommendations on course corrections to be implemented by the project teams and / or executing agencies.
- Responsible for overall reporting of the program progress including monthly, quarterly and annual reporting as per GAIN, donor and government requirements.
- Ensure efficient management of project funds through regular tracking of funds utilization and gaps thereof along with India and global finance point persons.
- Visit the field regularly to ensure that project progress is on track and risk mitigation plans are up to date.
- Ensure the timely drafting and execution of partnership agreements, memoranda, contracts and service agreements with sub-grantees, knowledge partners, consultants, state governments, industry associations, technical institutions and other government bodies and development partners.
- Engage with key stakeholders to develop, revise and harmonize appropriate policies, directives, standards and guidelines on staple food fortification as specific to respective states where GAIN's projects work.
- Engage key stakeholders such as the Department of Food & Civil supplies, State Nutrition Missions, state FDAs and state food corporations to advance fortified food procurement and distribution through government welfare programs.
- Ensure that project progress is on track and risks are identified and mitigated
- Provide supportive supervision to the implementation teams in planning and monitoring the progress against the implementation plan (quality, timing, budget).
- Support routine project monitoring and lead continuous and on-going course-corrections.
- Collaborate with GAIN to develop private public partnerships and facilitate key stakeholder alignment.

Key organisational relationships

- The Senior Project Manager will report directly to the India Program Lead, working closely with other project colleagues and implementing partners as required for the agreed-upon activities
- Work closely with the Programme Lead, Senior Project Associate, Commercialization of Biofortified crops and other members of the Program Services Team (PST) to draw in technical and design skills to help build the program and ensure quality implementation and monitor progress against the GAIN and HarvestPlus partnerships performance indicators
- Work closely with other members of the GAIN country and global teams
- Work closely with colleagues at HarvestPlus in India to ensure full alignment of partnership activities in the country

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JOB REQUIREMENTS
<p>Competencies</p> <ul style="list-style-type: none"> • Proven track record of mature leadership and project management capabilities including mentoring teams. • Excellent project coordination, management, negotiation, and advocacy skills • Proven ability to use initiative, prioritize, multi-task, and work well under pressure to meet deadlines • Clear and systematic thinking that demonstrates good judgment, expert problem-solving, and creativity • Ability to build and foster long-term partnership • Good representational skills, leadership and public speaking • Strong written and verbal communications, fluency in English both written and verbal • Strategic thinker with experience in strategic planning and/or project management and design • Flexible, with a willingness and ability to travel in challenging environments • Excellent report-writing skills • High level of professionalism and integrity • IT literate with excellent MS Office skills • Ability to operate within the private and public sectors to effectively liaise with food enterprises, development agencies, and governments at the senior level
<p>Experience</p> <ul style="list-style-type: none"> • Extensive professional experience directly or indirectly related to marketing foods, new product category development, food supply chains, marketing and demand creation, international development, and nutrition programs • Extended professional experience directly or indirectly related to project design, management, implementation, preferably in the nutrition sector • Strong experience of working in the private sector/international development in any of the above mentioned areas • Extensive experience working in multicultural environments, including different working styles and approaches to relationships, preferably gained through work with or for an international organization. • Experience in leading or coordinating collaborative programmes involving multiple partners • Evidence of program design, program management, and business development • Demonstrated excellence in written/verbal communications, research, writing, and analytical ability • Previous experience in leading and managing a team • Demonstrated success in building and managing multi-disciplinary teams, engaging government and private sector stakeholders and collaborators in challenging program environments • Strong understanding of state level program delivery, documentation and coordination • Experience in a global, multicultural organization preferred • Experience working in a public/private partnership environment highly desirable
<p>Education</p> <ul style="list-style-type: none"> • Qualified to Master level or equivalent in a relevant field such as business & marketing, food technology, operations management, business and marketing, development studies, agricultural development, or other relevant technical fields.
<p>Other requirements</p> <ul style="list-style-type: none"> • Professional proficiency in English is required. • Advocacy, communication and leadership skills

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WHAT GAIN OFFERS

- Flexible working hours
- Friendly working environment
Professional development opportunities